Social Security Benefit Maximization Workshop (2018 edition)

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Disclaimer

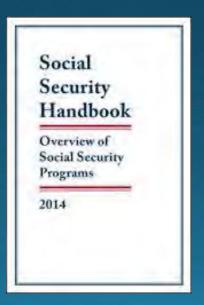
This class is designed to help you understand **CONCEPTS** and is not intended to give you advice on social security or other financial issues. There is a myriad of social security laws and regulations to be aware of, therefore it is recommended that you speak to a *trained* professional or an employee of the Social Security Administration before making any decisions. These benefits are permanent so please be careful.

Picture this...

Imagine you're about to accept a new job and it's time to talk salary. You sit down with your boss who begins to say...

Actually, our payroll system is impossibly complicated. You can pick from dozens of different ways to be paid and hundreds of different start dates, and each will produce a different salary. We offer some guidance, but we're short handed. Deciding when and how to collect a paycheck is essentially up to you. So what would you like to do...





Explanations of the rules are found in the Program Operating Manual System (POMS)

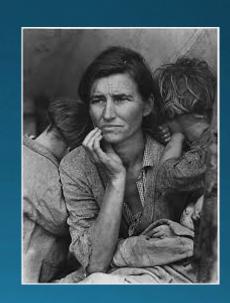
2,700 Rules!

The time period...

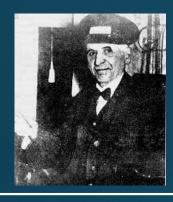
- Oct 24th, 1929 (Black Tuesday)
- Stock Market crashes
- 10,000 banks fail (No FDIC)
- Unemployment rate shoots up to 25%
- Senior Citizens unemployment rate shoots up to 50%







SS Timeline





Roosevelt signs Social Security Act (1935) SS initiated payroll tax. Ernest Ackerman, bus driver from Toledo, Ohio, receives the first lump sum of \$0.17 (1937)

> Spouse and minors able to join (1939)



Ida May Fuller, legal secretary, receives the first monthly benefit check for \$22.54. Lived to 100 yrs. old and paid into SS for only 3 yrs. (\$24.75 Total Paid). Collected a total of \$20,993 (1940)

COLA adjustments a permanent fixture (1950)

Disability program added.
Eisenhower (1954)

SS Timeline (cont.)

Medicare added. LBJ. (1965)

Early retirement age lowered to 62 (1961)

Medicare tax added (1966) Supplement al security income added. Nixon. (1972) Taxation of SS signed by Reagan (1983)

> FERS (1984)

Legislation increases taxation from 50% to 85% depending on income bracket (1993)

> Ticket to work and work incentive (1999)

More Recently...

Clinton signed into the law: Senior Citizens' Freedom to Work <u>Act (2000)</u>

Obama signs the "No benefits for prisoners" Act (2009)





Proposals coming to fruit

- Lift the payroll ceiling (2018 \$128,700)
- Increase social security (FICA) taxes 1.2%
- Raise the eligibility age from 62 to 64 (*FRA rose to 67)
- Change the COLA calculation (2018 2.0%)
- Reduce benefits for new retirees
- Tighten up Disability Rules
- Average in more working years
- Focus Social Security benefits on those who need them the most (cut benefits for the rich)
- Close loopholes (Bipartisan Act of 2015)
- Privatize the system

OAS-DI-HI-SMI

How Social Security Works

An employee pays 6.2% of his/her salary into SS Trust
Fund &
1.45% into
Medicare





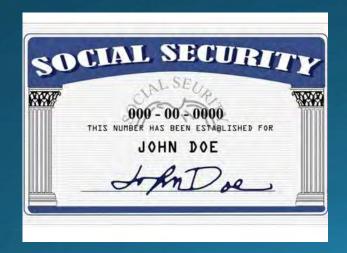
Employers pay 6.2% to the SS Trust Fund & 1.45% into Medicare

Social Security
Trust Fund

Payments to retirees, disabled, survivors and dependents

Any surplus taxes go to the SSTF, secured in the form of U.S. Treasury Bonds

- Earn and accumulate 40 credits from your working years
- To earn one credit, you must earn \$1320 (2018)
- Max of 4 credits per year may be earned at any time during the calendar year



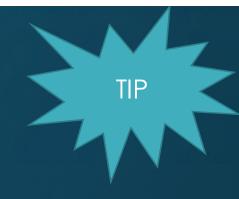
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b Employer identification number (EIN)	44-1XXXXXX	X	1 W	1650	0.25		2097	54
Employer's name, address, and ZP or				1650	ty wages 0.25		1023	nax withheld
West Way Books 43 Bookend Rd			5 Medicare wages and tips 16500.25		6 Medicare tax withheld 239.25			
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So now that I have the credits, what's next?

 SSA will calculate your benefits by plugging in some key factors into a formula

• Factors:

- 1) Your highest 35 years of earnings that were subject to FICA taxes (different wage bases each year) X an Index Factor assigned for each year (inflation adjusted)
- 2) Sum from step 1 / 420 (35 X12) = AIME (Average Indexed Monthly Earnings)
- 3) AIME is **assigned bend points**: 90%(1st \$895), 32% (2nd \$5397), 15% (the rest)



Attempt to working for 35 years or more

Year	A. Maximum earnings	B. Actual earnings	C. Index factor	D. Indexed earnings
1956	\$4,200		13.62	
1957	\$4,200		13.21	
1958	\$4,200		13.09	
1959	\$4,800		12.47	
1960	\$4,800		12.00	
1961	\$4,800		11.77	
1962	\$4,800		11.21	
1963	\$4,800		10.94	
1964	\$4,800		10.51	
1965	\$4,800		10.32	
1966	\$6,600		9.74	
1967	\$6,600		9.23	
1968	\$7,800		8.63	
1969	\$7,800		8.16	
1970	\$7,800		7.78	
1971	\$7,800		7.40	
1972	\$9,000		6.74	
1973	\$10,800		6.35	
1974	\$13,200		5.99	
1975	\$14,100		5.57	
1976	\$15,300		5.21	
1977	\$16,500		4.92	1
1978	\$17,700		4.56	
1979	\$22,900		4.19	
1980	\$25,900		3.84	
1981	\$29,700		3.49	
1982	\$32,400		3.31	
1983	\$35,700		3.16	
1984	\$37,800		2.98	
1985	\$39,600		2.86	

Year	A. Maximum earnings	B. Actual earnings	C. Index factor	D. Indexed earnings
1986	\$42,000		2.78	
1987	\$43,800		2.61	
1988	\$45,000		2.49	
1989	\$48,000		2.39	
1990	\$51,300		2.29	
1991	\$53,400		2.21	
1992	\$55,500		2.10	
1993	\$57,600		2.08	
1994	\$60,600		2.02	
1995	\$61,200		1.95	
1996	\$62,700		1.86	
1997	\$65,400		1.75	
1998	\$68,400		1.67	
1999	\$72,600		1.58	
2000	\$76,200		1.50	
2001	\$80,400		1.46	
2002	\$84,900		1.45	
2003	\$87,000		1.41	
2004	\$87,900		1.35	
2005	\$90,000		1.30	
2006	\$94,200		1.24	
2007	\$97,500		1.19	
2008	\$102,000		1.16	
2009	\$106,800		1.18	
2010	\$106,800		1.15	
2011	\$106,800		1.12	
2012	\$110,100		1.09	
2013	\$113,700		1.07	
2014	\$117,000		1.03	
2015	\$118,500		1.00	
2016	\$118,500		1.00	

\$118,500

Will your benefits increase?

- To determine whether it is worth working an extra year or two to replace the lower earnings years try this calculation:
- Take your anticipated earning and subtract the lower existing earning.
- Then divide the number by 420
- Multiply it by .90 or .32 or .15 (depends on your AIME)
- The answer represents the increase in monthly payments!

What is your benefit based on?

Your PIA (Primary Insurance Amount) is

the basic unit used to determine the amount of each monthly benefit payable under social security at FRA(Full Retirement Age)

Full retirement age

Prior to 1937

65

• 1943-1954

66

• 1960 or later

67

What you get from SS...

Your Age	62 "Premature"	66 Full Retirement Age	70 Delayed Retirement
What You Get	Pay Cut 25%	Income	Pay Raise 32%
For Example	\$750	\$1,000	\$1,320

Fun Fact

• The highest monthly benefit amount (PIA) at FRA in 2018 is \$2788.



5 American Cities Where you can retire on just Social Security

- Buffalo, New York
- Johnstown, Pennsylvania
- Memphis, Tennessee
- Akron, Ohio
- Indianapolis, Indiana (millennial central)

Impact of early retirement

- Benefits can start as early as age 62
- 5/9 of 1% reduction in PIA benefit per month for the first 36 months retired before FRA
- 5/12 of 1% reduction in PIA benefit per month for each month in excess of 36 months retired before FRA

Impact of Late Retirement

 3-8% increase in PIA benefit for every one year delay in retirement (depending on your birth year)

Delayed Retirement Credit

• 1939-1940	7.0%
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• 1941-1942	7.5%
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• 1943 and later 8.0%

PIA Cheat Sheet

Age when you claim retirement benefits

4 years before FRA

3 years before FRA

2 years before FRA

1 year before FRA

FRA

1 year after FRA

2 years after FRA

3 years after FRA

4 years after FRA

Amount of retirement benefit

75% of PIA

80% of PIA

86.67% of PIA

93.33% of PIA

100% of PIA

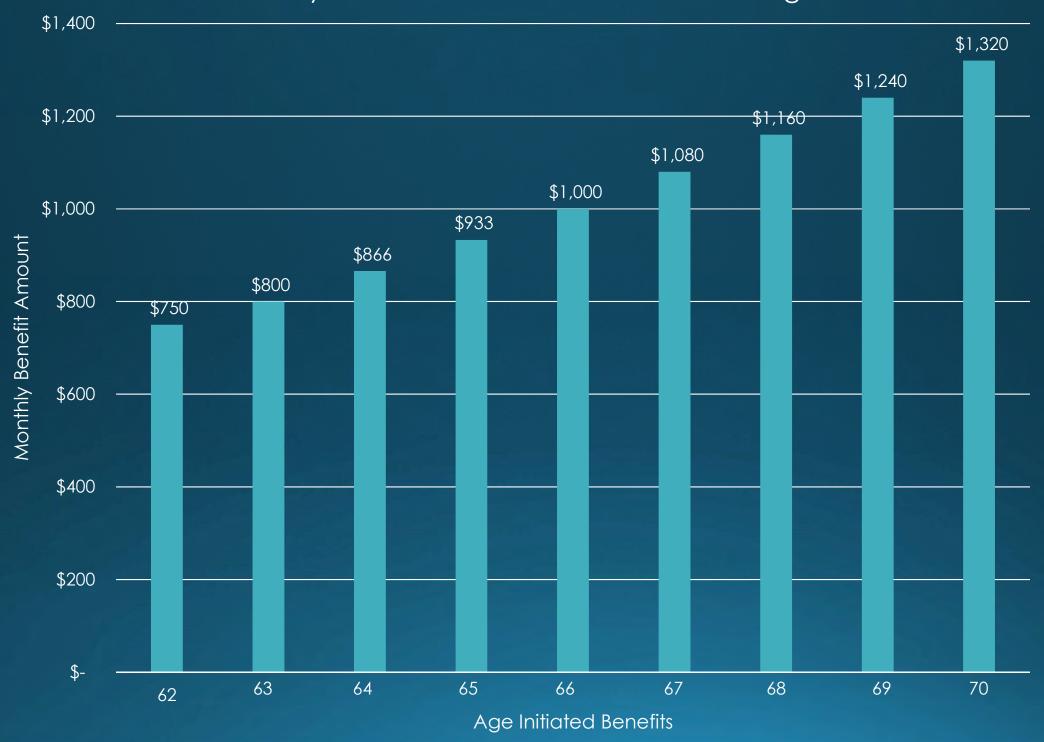
108% of PIA

116% of PIA

124% of PIA

132% of PIA

Monthly Benefit Amounts Differ based on Age

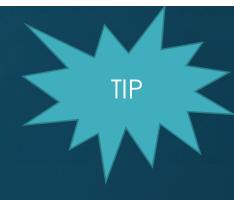




You can continue to work after you claim but...

For Every \$1 You Earn Above	Benefits are reduced by
\$17,040 Per Year in the calendar years before you reach FRA	1/2
\$45,360 Per Year in the calendar year in which you reach FRA	1/3

Remember: No Benefits Are Withheld After You Reach FRA



Don't let the earnings test stop you from working

Income not subject to earnings test

- Pension income
- Withdrawals from qualified plans
- Passive income (rental home)
- Investment interest
- Investment dividends

How are benefits taxed?

Your adjusted gross income

- + Nontaxable interest (Muni Bond Interest)
- + ½ of your Annual Social Security benefits

= Your "provisional income"

How are benefits taxed?

	Below	Between	Above
Single	\$25,000	\$25,000-34,000	\$34,000
Married Filing Jointly	\$32,000	\$32,000-44,000	\$44,000
Taxed Portion	0%	50%	85%



2018 Tax Rate Schedule

2018 tax brackets

	Single filers		Married filers
10%	\$0-\$9,525	10%	\$0-\$19,050
12%	\$9,526-\$38,700	12%	\$19,051-\$77,400
22%	\$38,701-\$82,500	22%	\$77,401-\$165,000
24%	\$82,501-\$157,500	24%	\$165,001-\$315,000
32%	\$157,501-\$200,000	32%	\$315,001-\$400,000
35%	\$200,001-\$500,000	35%	\$400,001-\$600,000
37%	\$500,001 or more	37%	\$600,001 or more

Can I estimate what my benefits will look like when I retire?

- Expect your Social Security statement to be mailed to you every 5 years, if you do not have an online account (starting from age 25)
- After age 60, the statements will be mailed to you annually.
- You can always create an account. You must provide personal information to verify your identity and create a username and password

Prevent identity theft-protect your Social Socurity number Your Social Security Statement Prepared especially for Wanda Worker Man (2, 2009) Not invite for your personal infli WANDA WORKER What's inside 455 ANYWHERE AVENUE MAINTOWN, USA 11111-1111 Some Parts About Social Security If You Need Mary Inform To Request This Streement In Spanish Cross Cross Declaration on Expenses What Social Security Means To You This Secret Security Statement can help you plan

> copy of your Smiament with your financial records. Social Security is for people of all ages. We're more than a retirement program. Social Security also can provide benefits if you become disabled and help support your family after you dis-

for your financial future. It provides estimates of

your Social Security benefits under current law.

and updates your latest reported earnings.

Please read this Sementar carefully. If you see

a mistake, please let us know. That a important

became your benefits will be based on our record of

year lifetime earnings. We recommend you keep a

Work to build a secure future ...

Social Security is the largest source of income for most elderly Americans today, but Social Security was never intended to be your only tource of income when you retire. You also will need other savings, unvestments, pensions of retirement accounts to make rure you have enough money to live comfortably when you ratire.

Saving and impetting wisely are important not only for you and your family, but for the entire country. If you want to learn more about how and why to tare, you should visit www.mymoney.gov, a federal government website dedicated to teaching all Americans the basics of financial management

About Social Security's future... Social Security is a compact between generations. For decades, America has kept the promise of security for its workers and their families. Now.

however, the Social Security system is facing verious financial problems, and action is needed soon to make ture the system will be sound when today's younget workers are ready for retirement.

In 2016 we will begin paying more in benefits than we collect in taxes. Without changes, by 2057 the Social Security Trust Fund will be exhausted? and there will be enough money to pay only about 76 cents for each dollar of scheduled benefits. We need to resolve these issues soon to make sure Social Security continues to provide a foundation. of protection for future generations.

Social Security on the Net.... Visit www.socialsecurity.gov on the Internet to learn more about Social Security. You can read publications, including When To Start Recurrency Restransant Benefits, use our Retirement Estimator to obtain immediate and personalized estimates of future benefits; and when you're ready to apply for benefits, use our improved online applica-

passamptions from the Social Security Trustees Assumi Report to the Coursess

SS benefits matrix

	Retirement	Survivorship	Disability
	Fully Insured	Fully Insured	Based on Age
	(40 credits)	(40 credits)	
Participant- Worker	100%	Deceased	100%
Child < 18	50%	75%	50%
Spouse w/ Child < 16	50%	75%	50%
Spouse age 66 FRA	50%	100%	50%
Spouse age 62	35%	81%	35%
Spouse age 60	n/a	71.50%	n/a

Remember this?

- Title VIII, Section 831 of the House Budget Bill –
 Social Security
- Title VIII makes a number of changes to the Social Security Disability Program. The Disability Insurance (DI) trust fund is estimated to run out of money at the end of 2016. This proposal would "reallocate" about \$150 billion over the next three years from the Social Security Trust Fund to the DI Trust Fund. This infusion of Social Security revenues should keep the DI program solvent through 2022.

Strategies no longer...

- Restricted applications will no longer be accepted...for most claimants (Claim now, Claim more later – for spouses)
- The 'File and Suspend' strategy will no longer be permitted
- If you are under Full Retirement Age, the deeming rule will force you to take your own reduced retirement or your reduced spousal (whichever is larger)
- If the higher earning spouse decides to delay, spouses will be forced to delay filing for spousal benefits as well

Claiming tips

- 1. The best way to grow is to delay
- 2. The Magic happens at FRA
- 3. If you file before FRA, chance of permanent reduction (for spouses Deeming Rule)
- 4. Working spouse must file first in order for the spousal benefits to be approved
- 5. Spousal benefits do not grow

	Married Couples	Divorced Couples	Widow(ers)	Singles
Age 66 or Older on April 30 th 2016 (Born April 30 th 1950 or earler)	You can still File and Suspend prior to April 30 th 2016 (must have reached FRA)	Cannot F/S NOR file a Restricted Application	New Rules do not apply widow(ers) benefits	Able to file and suspend prior to April 30 th 2016, must have reached FRA
Age 62 or older in 2016 (Born January 1st 1954 or earlier)	Can file a restricted application at FRA	Cannot F/S, but can file a restricted application at FRA	New Rules do not apply widow(ers) benefits	N/A
Age 62 or younger (Born January 2 nd 1954 or later)	Can't File and Suspend NOR file a Restricted application	Cannot F/S NOR file a restricted application	New Rules do not apply widow(ers) benefits	N/A

Strategies to max your benefits



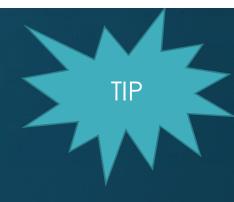
The WEP and GPO provisions only kick in when you start receiving your pension



Your benefits will adjust even while you collect social security and work at the same time



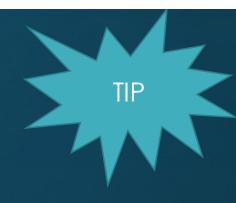
Watch out for retroactive pay if you have decided to wait passed the age of FRA



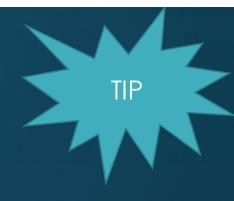
Been collecting for less than 1 year? You can give it back



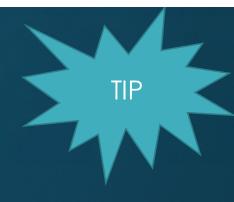
Need a lump sum amount?



Been collecting since 62 and now at FRA? Apply start, stop, start.



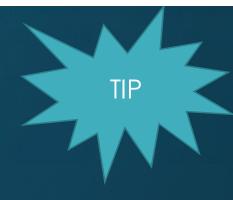
Looking for a larger monthly household income? Take advantage of spousal benefits



Spousal benefits do not increase past Full Retirement Age



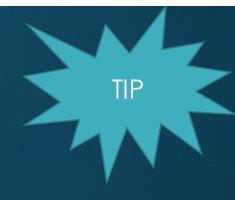
Filing for spousal benefits under FRA will cause your benefits to be deemed as a workers benefit



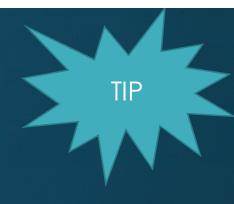
Stay married for at least 10 years



Divorced? Wait 2 years before filing for ex-spousal benefits



There is a larger benefit if your spouse passes away



If you take your retirement early, it not only reduces your benefits, but also the survivor's benefits



Ex-spouses are also eligible for survivor benefits

Questions? John.Pak@OtiumAG.com

